



1-888-LAKETRAN | www.laketrans.com

555 Lakeshore Blvd. Painesville Twp., OH 44077

January 20, 2023

RFP # 2303 Purchase and Delivery of Four (4) Mobile Column Lifts

Questions

Q1. Does the on-site demo need to be completed at the Laketrans facility or can this be completed off-site at another location?

A1. The lift demo will have to be at Laketrans. The demo is required because Laketrans wants to verify the equipment will adequately function on all of our vehicle types. Laketrans services a large variety of transit vehicle from 40 foot passenger coaches, traditional 35 foot transit buses, Cutaway/shuttle buses, vans, service trucks, SUVs and passenger cars. We cannot verify this at another location.

Q2. Is the extended warranty price requested for 1 year only?

A2. If longer extended warranties are available, please describe them and indicate the price in your proposal.

Q3. How many columns are you wanting quoted? On your sheet you state (4) lifts but I am not sure if that means (4) columns or (4) sets of (4) columns.

A3. One set = 4 columns. Laketrans wants to purchase one set.

Q4. Does the demo have to be done in person or will a video demonstration or zoom-call demonstration be satisfactory?

A4. See Q1/A1.

Q5. I see that you want the columns to be wireless, will wired lifts be acceptable or is the wireless feature an absolute necessity?

A5. Wireless is a required feature.

Q6. Can you explain the demo scheduling process and how we determine when to plan our schedule for the demo? Also will there be a forklift available on-site for unloading?

A6. Once proposals are received, Laketrans will reach out to the point of contact indicated in each of the proposals. This communication will likely be sent on January 26th – the day after proposals are received.

We will schedule time with proposers that meets their and Laketrans's availability. Scheduling will be on first come, first served basis.



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The demo will include verification the lifts will function and be user friendly on all of Laketrans' fleet.

- 40 foot commuter buses - 46,000 lbs.
- 35 foot transit buses - 44,000 lbs.
- Cutaway shuttle buses - 15,000 lbs. With an aftermarket body including side skirts and mud flaps, curbside steps and a curbside battery box.
- Transit Connect vans
- SUV
- Service body trucks
- Minivans
- Automobiles

The demo will gather feedback from mechanics that will operate the lifts. Storage and deployment will also be looked at. Laketrans' service bays are a little cramped with tool boxes between work areas. The ease of maneuvering the lifts into place is an important part of the decision of which lift to order.

We expect each demo to take roughly two hours, but no more than four. Any sales person can plan to stay onsite during the demo, and will be able to leave the same day with the equipment.

Laketrans does have a tow motor and a loading dock available to unload/load the equipment.

Q7. Upon reviewing the RFP and subsequent Q&A attachment, I noted a discrepancy on the dates to perform on site demos. Are you able to clarify this for me so we can secure a date/time with Laketrans?

A7. Our apologies for the confusion and error. Demos will be scheduled between Feb 1st and Feb 10th. See Question 6 for additional information.

Q8. For this procurement, do you have a specific brand/model for that you would like for these lifts

A8. No. Laketrans is prohibited from naming a brand name in solicitations supported by funding from the Federal Transit Administration. Review the RFP for the lift specifications.