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Request for Proposals #2607 – Fleet Management Software

Questions and Answers

October 19, 2026

Q1. Can you please confirm if additional documents will be added for this bud such as a technical compliance matrix?

A1. A technical compliance matrix is not going to be provided.

Q2. Could you assist by providing the form mentioned in **1.14 Clarifications, Approved Equals, Supplements** *All requests for clarification of these specifications and for an approved equal (RFCAE) must be in writing on the form provided in Section 4 and must be received by the time specified in Section 1.3 above.*

A2. There is no equipment specified in the scope of work that would require an submission and evaluation of an approved equal.

Q3. We plan to attend the October 28 pre-proposal conference. Would a 15-minute call before then be useful?

A3. We are unable to discuss the project via call because it would violate the tenant of "open" competition. Please attend the pre-proposal meeting to learn more about the project. Any and all questions regarding the scope of work should be addressed to Laketran_procurement@laketran.com. All questions and answers will be published to the available list of proposers and posted to the Doing Business page of Laketran.com.

Q4. Would Laketran confirm the current method and file format for daily FLEETWATCH data transfers (for example, CSV export or direct integration)?

A4. CSV is the file format exported from FLEETWATCH

Q5. Is the Veeder-Root ATG data available through a cloud API, and how will the selected vendor obtain access credentials?

A5. It is accessible via a web browser on our local network. We will create user access credentials for the selected vendor to access the system.

Q6. Could Laketran confirm the selected vendor will receive database access for migration, and note any known end-of-support date?

A6. Yes. Laketran will provide access needed to migrate data from current on-premise software to new solution. The data is stored locally in a MS-SQL database. There is no current software support agreement for the on-premise Dossier system

Q7. Does the 14-day modification turnaround apply to configuration changes, with timelines for new feature development agreed on a per-request basis?

A7. Yes. Laketran can work with the vendor on mutually approved timeline for complex modifications.

Q8. May proposers attach the draft SLA and other legal documents as appendices at the end of the technical proposal PDF?

A8. Yes. Per Section 3.9 of the RFP, SLA, mandatory forms, legal documents are not included in the 25 page limit.

Q9. Would Laketran consider a one-week extension to November 18, 2026 at 12:00 PM, so proposers can incorporate Laketran's answers on integration and migration approach?

A9. At this time, Laketran has not received sufficient evidence that an extension is warranted. Questions at the pre-proposal meeting were minimal. Laketran has received only 10 questions to date and only 30% are technical in nature.

Q10. Given the scope covers three integrations, data migration, implementation, training, staffing, SLAs and references, would Laketran consider increasing the page limit from 25 to 40 pages?

A10. No. Per Section 3.9 of the RFP, SLA, mandatory forms, legal documents are not included in the 25 page limit.